do at what cost to other public values and goals. It concerns accountability and responsibility, both of governing officials and taxpaying, voting, and demanding citizens. This course also makes special reference to the development and practice of public administration and civil services in Hong Kong and mainland China.

POLS 7060 Research Methods for Public (3,3,0)**Administration Practitioners**

This course is designed to draw from the experience of class members in conducting research or analysing and applying data useful for public administration as well as to add to their knowledge of current research methodologies used in public administration internationally. Methods of quantitative and qualitative social science research will be examined, with a comparative approach emphasized.

POLS 7070 Project (3,*,*)

Students are expected to demonstrate his/her ability to integrate and apply knowledge related to a specific area of public administration. The project should be conducted independently and a report is required.

PRA 1110 Principles and Practices of Public (3,2,1) (E) Relations

A comprehensive overview of public relations as a vital management communication activity in modern society and an established profession in the business world. Theoretical aspects of public relations practice, techniques, relationship to mass media, codes of ethics for practitioners, and the future as a profession are examined.

PRA 1120 Principles and Methods of (3,2,1) (E) Advertising

A comprehensive overview of advertising, the advertising planning and production process, the socio-economic aspects of advertising, advertising effects, and the future of the advertising industry. The basic perspective is that of the Hong Kong advertising industry, with comparisons of Asia and the West.

Introduction to Public Relations PRA 1610 (3.2.1) (E) and Advertising

Many different communication activities deliver messages both formally through explicit marketing communication programmes and informally through the marketing mix and other corporate contact points. This course focuses on the foundation of advertising and public relations as two of the most important integrated marketing communication elements. The basic perspective is that of Hong Kong and mainland China with comparisons to the West.

PRA 2110 Advertising Copywriting (3,1,2) (C)

Prerequisite: PRA 1120 Principles and Methods of Advertising The concepts and techniques of advertising copywriting including the importance of copywriting in the advertising process, explicating standards for good advertising copy, outlining the creative processes involved, and analysing the dynamic but delicate relationship between the copywriter and colleagues in other departments of an advertising agency. Practical exercises and case studies use Chinese and English languages.

PRA 2120 **Public Relations Writing** (3,2,1) (C)

Prerequisite: PRA 1110 Principles and Practices of Public Relations

The development of writing abilities needed for handling different organizational communication situations. Experience is provided in the practice of other communication techniques adapted to public relations such as public speaking, liaison with the press, and audio-visual communication. Practical exercises and case studies use Chinese and English languages.

2130 Media Planning

(3,2,1) (E)

Prerequisite: PRA 1120 Principles and Methods of Advertising The principles and practices of advertising media planning and the process of evaluating and selecting advertising media to meet specific strategic marketing goals. New technologies and international aspects that impact on media planning are also examined.

PRA 2140 **Consumer Perspectives in Public** (3,2,1) (E) Relations and Advertising

Prerequisite: PRA 1110 Principles and Practices of Public Relations and PRA 1120 Principles and Methods of Advertising; or PRA 1610 Introduction to Public Relations and Advertising

This course studies the role consumer behaviour plays in the development and implementation of integrated marketing communication programmes in Hong Kong and Asia. It examines the consumer decision-making process and how it varies for different types of purchases, the various psychological processes including consumer learning process, and external factors such as culture, social class, group influences, and situational determinants. The effect of consumer activism on company's communication strategies will also be examined.

PRA 2510 Public Relations and Advertising (0,*,*) (tbc) Practicum I

Prerequisite: Year II status and PRA 2140 Consumer Perspectives in Public Relations and Advertising

Students operate an integrated advertising and public relations agency, The Young Agency. Under supervision, each student is assigned a specific position and is required to work in a department within the agency. Students gain practical experience by participating in the planning and execution of actual public relations and advertising programmes. Students become familiar with the techniques of goal-setting, strategy selection and evaluation research.

PRA 2610 Advertising Design and (3,2,1) (E) Visualization

Prerequisite: DGC 1190 Communication Design Fundamentals: Form, Composition and Meaning or PRA 2140 Consumer Perspectives in Public Relations and Advertising

Advanced study of integration of design components in advertising campaign and corporate identity programme. Students will be guided to visualize the design concept using desktop system. They are encouraged to combine their intellectual thinking and competence in using various communication tools to generate innovative, as well as effective, design solution.

PRA 3140 Special Topics in Public Relations (3,0,3) (E) and Advertising

Student may select topics for intensive study such as (1) exhibit and event management, (2) publication and design, (3) multinational advertising and public relations, (4) direct marketing communication, and/or (5) evaluation research.

PRA 3150 **Public Relations and Advertising** (3,2,1) (E) **Campaign Planning**

Prerequisite: PRA 1110 Principles and Practices of Public Relations and PRA 1120 Principles and Methods of Advertising

The concepts, attitudes and skills in planning, implementing and evaluating integrated marketing communication campaigns are presented. Emphasis is on practical application and integration of public relations and advertising techniques.

Public Relations in Greater China (3,2,1) (tbc) 3160

Prerequisite: PRA 1110 Principles and Practices of Public Relations or PRA 1610 Introduction to Public Relations and Advertising

This course investigates the development of public relations in the Greater China region, including mainland, Hong Kong, Taiwan and Macau. The global theory of public relations is included and